## Entrepreneur Training Starts Here!

If you are ready for a change, *eager to take charge of your life* and want to be in business, Microbusiness can help.



### ENTREPRENEUR TRAINING HIGHLIGHTS:

#### PLANNING YOUR BUSINESS

Evaluating the Business Concept \* Goal Setting \*

Defining Your Company \* Products and Services \* Market Research \* Analyzing the Competition \* Industry Analysis \* Legal Requirements

### **MARKETING STRATEGIES**

- Advertising \* Networking \* Promotions \* Social Media MANAGING YOUR BUSINESS
  - Long Term Planning \* Dealing with Suppliers \* Hiring Staff \* Operations

### **DEVELOPING FINANCIAL FORECASTS**

Pricing \* Income Statement & Cash flow \* Risk Analysis \* Tax Preparation LEARN THE SALES PROCESS

Prospecting \* Presentation\* Closing the Sale \* Customer Service \* Networking

## How to get started

Call us or send an email to learn more about the cost of tuition. Here's a snapshot of what you can look forward to:

- Clients are provided one-on-one business coaching and mentoring intended to meet their needs and schedule.
- You will have access to our resources:
  - 1. Professionally designed templates and training materials
  - Introductions to Professionals in these business communities: finance, legal, accounting, insurance, marketing, commercial leasing, e-Commerce, web design, social media and more.
  - 3. Research and guidance to source grant applications and monies available to Albertans
  - 4. Boardroom access with high-speed internet and WIFI
  - 5. Networking Sessions to meet other successful business owners.
  - Be featured in "Success Stories" at <u>www.microbusiness.ca</u> or on our Facebook page.

# TRAINING CENTRE INC

#203, Energy Square 10109 - 106 Street Edmonton, AB T5J 3L7

Tel: 780.482.4462 Email: microbiz@microbusiness.ca Website: microbusiness.ca Do You Want to Start Your Own Business?



# We can help! 780.482.4462



## Get practical knowledge

you can use right away. Sound training methods that help you develop a solid Business Plan and learn essential Business Skills for your future! We impart the skills you need to start and operate your own successful business.

### Here is what you will get

If you are interested in starting your own business you owe it to yourself . . . check us out. **MICROBUSINESS TRAINING CENTRE** has turned

many dreams into reality.

Entrepreneur Training at *Microbusiness* is designed for the aspiring entrepreneur who has a valid business idea and a strong desire to succeed.



We have the human talent, expertise and knowledge that guides clients through a personalized step-by-step process on how to develop a solid business plan and learn essential business skills for the future.

Plus, this training is full of *inspiration* and *creativity*. It is simply the best, most practical business training program available.

# Helping Albertans for 18 years with more than 2,000+ business start-ups!



### Here's what our clients say . . .

"Excellent experience! I will recommend to everyone I know who wants to start a business".

"This is an informative, well thought out and grass-roots course that teaches the basics of good business practice in a positive learning environment".

*"I feel absolutely confident my business will succeed due to the assistance of Microbusiness".* 

"I am ready and very excited about getting my business into the market".

"This training experience has changed my life".

"My trainers and business coaches were the best"!



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## INSPIRATION • PLANNING • COACHING • MENTORING • SUCCESS