

Upcoming Events (January 3-2019)

Mon Jan 7/14/21/28 9:30 to 10:30am (every Monday) **Goal Setting: Be The Exception** Learn from some of the top marketers! @ ProBiz Centre 2nd floor, 95 McLeod Avenue Spruce Grove \$5 includes coffee www.professionalbusinessconnectioncentre.com

Tues Jan 8 8:15 to 9:15am **Making a Pitch Deck to Raise Angel Capital** Competing for capital can be a rough ride. You often get only one chance with an investor, so it is important your pitch deck hits the appropriate points. This event is an interactive, informal group presentation given from the perspective of the angel group Valhalla Angels. FREE @ Rm 1500, main floor, Enterprise Square, 10230 Jasper Ave www.tecedmonton.ca

Tues Jan 8/15/22/29 9:30 to 10:30am (every Tuesday) **Social Media Savvy Sessions** With the right strategies and tools and these quick tips, social media can be an amazing way to take your business to new heights @ ProBiz Centre 2nd floor, 95 McLeod Avenue Spruce Grove \$5 includes coffee www.professionalbusinessconnectioncentre.com

Wed Jan 9/16/23/30 9:30 to 10:30am (every Wednesday) **Creating Demand – Getting Right Inside Your Customer’s Mind** How can you cut through the barrage of messages and information that customers receive every day to make your product or service stand out? @ ProBiz Centre 2nd floor, 95 McLeod Avenue Spruce Grove \$5 includes coffee www.professionalbusinessconnectioncentre.com

Thurs Jan 10/17/24/31 7:45 to 9:15am (every Thursday) **Coffee Connections: Casual ~ Community ~ Connections:** The presence of online networking makes in-person networking even more powerful in terms of driving a unique connection. Free. 9:30 to 10:30am **MONEY Shift - Transforming our Limiting Beliefs about Money** @ ProBiz Centre 2nd floor, 95 McLeod Avenue Spruce Grove www.professionalbusinessconnectioncentre.com

Thurs Jan 10 8am to 5:30pm **Tony Robbins Live & In Person** Tony Robbins is an entrepreneur, best-selling author, philanthropist and the nation’s #1 Life and Business Strategist. ONE DAY MEGA EVENT where you will get training on Sales & Marketing, Negotiating, Personal Development, Business, Money, Motivation, and so much more! Shaw Conference Centre \$97 register @ www.powerofsuccess.ca

Thurs Jan 10 8:30am to noon **T4X Coffee Talk: Employee Standards, WCB & Bill 30** Alberta Labour Info Session @ Beaumont Community Centre www.beaumontchamber.ca

Fri Jan 11/18/25/Feb 1 9:30 to 10:30am (every Friday) **Think and Grow RICH!!** Learn from some of the top marketers! @ ProBiz Centre 2nd floor, 95 McLeod Avenue Spruce Grove \$5 includes coffee www.professionalbusinessconnectioncentre.com

Fri Jan 11 11:30am to 1pm **Leduc Chamber Luncheon** featuring an Economic Update from Todd Hirsch, Chief Economist at ATB Financial. \$30 members \$40 non-members @ Executive Royal Hotel www.leduc-chamber.com

Fri Jan 11 2 to 4pm **Knowledge Exchange** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Jan 11 to 13 **Edmonton Motorcycle Show** See all the new 2019 motorcycles, scooters, ATVs and side-by-sides, all under one roof. Meet tons of experts, check out the latest gear and apparel, and get all-revved up for your next adventure! \$5 Expo Centre www.edmontonmotorcycleshow.ca

Jan 12-13 **Deep Freeze: A Byzantine Winter Festival** Embrace the cold northern climate by enjoying artistic panache and authentic cultural and heritage winter games and fun. Saturday - Ukrainian Cultural Day / Sunday - Francophone Cultural Day, with Indigenous performances all weekend long. After the fireworks Saturday evening music performances until 10 pm between 90-95 St on 118 Ave www.deepfreezefest.ca

Mon Jan 14 5 to 9pm **Beyond Business Networking** Learn from some of the top marketers! @ ProBiz Centre 2nd floor, 95 McLeod Avenue Spruce Grove \$5 includes coffee www.professionalbusinessconnectioncentre.com

Tues Jan 15 7:30 to 9:00am **Business @ Breakfast Series** Fuel up with Perks Coffee and fresh baked goods. Panda Rose Consulting Studios will provide the tools necessary to succeed in entrepreneurship, economic growth, and competitiveness. The networking opportunities that come with it are casual yet very powerful. \$10 members \$15 non-members @ Chamber Boardroom 4815 44 Avenue Stony Plain www.sprucegrovechamber.com

Tues Jan 15 10am to noon **Building Traction on a Changing Business Terrain** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Tues Jan 15 11:30am to 1pm **January Luncheon and General Meeting** Speaker: Pierre Cl  roux, VP, Research and Chief Economist, BDC Topic: Economic Update @ Clarion Hotel & Conference Centre 2100 Premier Way Sherwood Park \$31.50 members \$36.75 www.sherwoodparkchamber.com

Tues Jan 15 5 to 7pm **The Struggle is Real** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Tues Jan 15 5 to 7pm **NEBA After Hours Mixer** (North Edmonton Business Association) Cash Bar. Light appies available. Free - compliments of host @ Castle Downs Brewsters 15327 Castle Downs Rd NW www.neba.ca

Jan 15 to 22 **Advertising Club of Edmonton Online Auction.** Are you ready to BUY CHEAP ADS! The ACE Ad Auction saves Edmonton businesses thousands of dollars on advertising campaigns, print, non-traditional media and marketing packages! You will also be supporting ACE, an organization passionate about marketing, networking and showcasing local advertising talent! www.32auctions.com/ACE2019

Wed Jan 16 11:15am to 1:30pm **2019 Chair's Luncheon** – Come and meet our 2019 Board Members and our Volunteer Chair Mark Stoneleigh Members \$50 Non-members \$60 @ Sturgeon Valley Golf & Country Club www.stalbertchamber.com

Wed Jan 16 6 to 7:30pm **JCI Ten Healthy Habits of Financial Management** presented by CPA Canada for Junior Chamber International (Edmonton – business owners under 40) FREE @ RE/MAX River City 10328 81 Ave NW www.jciedmonton.com

Thurs Jan 17 1 to 4pm **The Ultimate Product Launch** What if you could harness the same power that giants like Apple, Amazon, and Nike use every day to build excitement and anticipation for their new products? \$39 @ 4th Floor, TEC Centre, 10230 Jasper Ave www.tecedmonton.ca

Thurs Jan 17 2 to 4pm **The 8 Deadly Wastes** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Thurs Jan 17 11am to 2pm **CBWN Edmonton Luncheon** (Connected Business Women Network) Discover the difference of this no-fuss, no membership networking group. We will introduce you and your company to our group. You can also purchase a table to showcase your business, product and connect with those in attendance on a more intimate level for \$40. Luncheon \$46 @ Four Points Sheraton Argyll Road www.cbwnedmonton.com

Tues Jan 22 7:30 to 9:00am **Business @ Breakfast Series: Maximize Your Trade Show Marketing** Fuel up with Perks Coffee and fresh baked goods. Are you registered to exhibit at a trade show, thinking of exhibiting, or just wondering what all the trade show fuss is about? The networking opportunities that come with it are casual yet very powerful. \$10 members \$15 non-members @ Chamber Boardroom 4815 44 Avenue Stony Plain www.sprucegrovechamber.com

Tues Jan 22 10am to noon **Human Resources for Small Business** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Tues Jan 22 4:30 to 6:30pm **After Hours Business Mixer** Boston Pizza will have plenty of appetizers for you to enjoy (charge for any refreshments ordered) Enjoy fun, food, networking and great prizes! Free @ Boston Pizza 967 Ordze Road Sherwood Park www.sherwoodparkchamber.com

Wed Jan 23 9am to noon **Mastering the Elevator Pitch** Imagine that you have been attempting for months, without success, to see a potential buyer to “pitch” your company’s services. But no one is returning your phone calls. And then, as fate happens, you run into an elevator just before the doors close and... \$75 @ 4th Floor, TEC Centre, 10230 Jasper Ave www.tecedmonton.ca

Wed Jan 23 11:30am to 1:30pm **EBA AGM and Luncheon** (Edmonton Business Association – formerly SEBA) Guest Speaker: Todd Hirsch An overview of 2018 will be presented and the 2019 EBA Board will be announced. Location tba. www.yegba.com

Wed Jan 23 noon to 1pm **Sales Strategy and Planning for a Knockout 2019!** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Wed Jan 23 6 to 9pm **Speaker Success Secrets: Flying High in the Face of Fear - Inform, Inspire and Subtly Sell with the Spoken Word** with Sandra Bell! @ ProBiz Centre 2nd floor, 95 McLeod Avenue Spruce Grove \$5 includes coffee www.professionalbusinessconnectioncentre.com

Thurs Jan 24 7:30 to 9:30am **NEBA Economic Forecast – Breakfast Mixer** (North Edmonton Business Association) Speaker: John Rose – Chief Economist City of Edmonton @ Fairfield Inn & Suites 581 Griesbach Parade \$17 members \$25 non-members www.neba.ca

Thurs Jan 24 1 to 4pm **Secrets to Creating Revenue from Your Commercial Space** Alberta Women Entrepreneurs (AWE) in partnership with Rivet Management. You’ll learn: How you can maximize your dollars. How you can create a space that both you and your customers love. How to increase your overall revenue while providing an awesome experience Please photos of your current space to receive feedback specific to your business. \$39 + taxes + fees @ Melton Building: 301 10310 Jasper Avenue www.awebusiness.com

Thurs Jan 24 5 to 7pm **EBA January Mixer** (Edmonton Business Association – formerly SEBA) Great food, great people, great conversations. Free Members / \$10 Non-members Sawridge Inn 4235 Gateway Blvd www.yegba.com

Thurs Jan 24 5:30 to 7:30pm **New Year/New Connections Mixer** Re-establish key contacts and partnerships over an appetizer buffet. Speaker: Stacey Berger - Stacey specializes in helping entrepreneurs and business leaders build their dreams, accelerate their results, and create richer more fulfilling lives. \$25 @ On Par Golf & Lounge 485 South Avenue Spruce Grove www.sprucegrovechamber.com

Fri Jan 25 11:30am to 1pm **Leduc Chamber Luncheon with Minister Deron Bilous** Hear the Minister's update on the fight for pipelines, fair trade agreements, supports for businesses and adding value to our energy resources along with Q&A before the upcoming Budget. \$30 members \$40 non-members @ Nisku Rec Centre www.leduc-chamber.com

Fri Jan 25 noon to 1pm **Understanding Financial Statements** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Jan 25-28 **Edmonton Renovation Show** Discover the latest in home decor, design, and more \$9 Expo Centre www.edmontonrenovationshow.com

Sat Jan 26 8:30am to 4:30pm **Vision & Leadership Symposium** The four candidates for Premier of Alberta have been invited to speak. 9:00am Rachel Notley, NDP - pending, 10:30am David Khan, Liberal - confirmed, 1:30pm Stephen Mandel, Alberta Party - confirmed, 3:00pm Jason Kenney, UCP – confirmed. Plus panel on Alberta's economy, youth, procurement, innovation @ Royal Glenora Club 11160 River Valley Rd \$125 www.abctech.ca

Tues Jan 29 7:30 to 9:00am **Business @ Breakfast Series: It's YOUR Turn! Shameless Plug Time!** Bring a door prize in the \$10-\$15 range in lieu of registration and be given an opportunity to promote your business! Guests may purchase beverage and food as a thank you to Perks for their support @ Perks Coffee 5002 50 Street Stony Plain www.sprucegrovechamber.com

Tues Jan 29 9am to noon **The Entrepreneur's Launch Framework** Do you have a groundbreaking idea that you'd like to bring to market? This three-part series will be perfect for you. After completing this series, you'll have all the resources to be able to launch your product to the market. In addition, you'll receive one hour of one-on-one coaching with Kurian Tharakan \$149 @ 4th Floor, TEC Centre, 10230 Jasper Ave www.tecedmonton.ca

Wed Jan 30 9am to noon **A Beginners Guide to Creating a High Impact Brand** One of the key reasons new customers choose and stay with your company is because of its Brand Identity! But, what is a brand? How can you deliberately create and strengthen it? \$75 @ 4th Floor, TEC Centre, 10230 Jasper Ave www.tecedmonton.ca

Thurs Jan 31 noon to 1:30pm **WeBA Mayor's Luncheon** (West Edmonton Business Association) an extraordinary networking meeting, meal and a current look at Mayor Don Iveson's view of the Edmonton Capital Region @ Chateau Nova Yellowhead 13920 Yellowhead Trail \$65 www.weba.org

Sat Feb 2 5 to 11:30pm **Chamber Ball**. Edmonton's premier business gala brings together our region's dynamic doers, community connectors and industry influencers for a night of celebration and glamour @ Shaw Conference Centre 9797 Jasper Ave \$275 www.edmontonchamber.com

Tues Feb 5 7:30 to 9am **CPA Financial Literacy Series: The Top 5 Common Startup Mistakes** sponsored by RSM Canada. Understand the value of a business plan and business structure, and how to monitor cash flow. Continental breakfast included. FREE for Members @ The World Trade Centre #600, 9990 Jasper Avenue register @ www.edmontonchamber.com

Tues Feb 5 7:30 to 9:00am **Business @ Breakfast Series: Corporate Wellness** 360 Degree Wellness Clinic will discuss Physical - Emotional and Psychological - Personal values - Attitudes at work. \$10 @ Broadway & Grand #1 20 McLeod Avenue Spruce Grove www.sprucegrovechamber.com

Tues Feb 5 9am to noon **Will it fly? How to determine if clients will buy before you build** Before building a plane, engineers spend a considerable amount of time testing the aerodynamics of its design. This validation process allows them to understand how external forces will act (and hopefully) lift the aircraft. The process and mindset is the same for savvy entrepreneurs. \$39 @ 4th Floor, TEC Centre, 10230 Jasper Ave www.tecedmonton.ca

Tues Feb 5 1 to 3pm **Cloud Based Capturing and Data Management** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Wed Feb 6 7:30 to 8:45am **Business at Breakfast** a fast paced interactive networking event with an accelerated twist! SPEED NETWORKING is a fun and fresh way to build your business rolodex in a time efficient manner! Members \$20 Potential members \$25 @ St. Albert Inn & Suites 156 St. Albert Trail www.stalbertchamber.com

Thurs Feb 7 5 to 7pm **The Business of Franchising** Free @ ATB Entrepreneur Centre 4234 Calgary Trail NW www.atbentrepreneurcentre.com

Fri Feb 8 7am to 4pm **Chamber Curling Funspiel** This is a fun event designed to maximize networking opportunities with fellow members. 4 ends of 'Roll the dice', 4 ends of normal Curling, and 4 ends of 'Skins' Curling. @ Glen Allan Rec Complex 199 Georgian Way www.sherwoodparkchamber.com

Tues Feb 12 7:30 to 9:30am **ACE Awards Judges' Breakfast** @ Matrix Hotel tickets and list of judges tba @ www.adclubedm.com

Tues Feb 12 7:30 to 9:00am **Business @ Breakfast Series: Reduce Overhead Costs** Join us at Spruce Grove Public Library for a hot breakfast and cool conversation about how emerging entrepreneurs and established corporations alike can benefit from the FREE programs, services, and resources that a library card provides. \$10 @ Spruce Grove Public Library 35 5 Avenue Spruce Grove www.sprucegrovechamber.com

Tues Feb 12 9am to noon **Busting the financing myth** Whether you are actively seeking financing, planning your financing strategy or curious about the options available to you, this workshop about equity financing will be perfect. Join two seasoned entrepreneurs as we learn from their experiences in raising capital and making investments in Edmonton and Silicon Valley. \$75 @ 4th Floor, TEC Centre, 10230 Jasper Ave www.tecedmonton.ca

Thurs Feb 14 9am to noon **Persuasion Strategies: How to influence, motivate & persuade anyone!** This entertaining workshop introduces some of the key foundations of persuasion and concretely demonstrates through vivid, researched, examples how to readily influence, motivate, and persuade anyone! In this workshop you will: Learn how to have instant influence. \$75 @ 4th Floor, TEC Centre, 10230 Jasper Ave www.tecedmonton.ca

Tues Feb 19 7:30 to 9:00am **Business @ Breakfast Series: Foresters Financial** provides assistance through their community volunteering and grants programs. This means that you could have access to both funds, planning assistance and volunteers to assist with moving your community initiatives forward. \$10 @ Broadway & Grand #1 20 McLeod Avenue Spruce Grove www.sprucegrovechamber.com

Tues Feb 19 9am to noon **The Ultimate Product Launch** What if you could harness the same power that giants like Apple, Amazon, and Nike use every day to build excitement and anticipation for their new products? \$39 @ 4th Floor, TEC Centre, 10230 Jasper Ave www.tecedmonton.ca

Thurs Feb 21 7:30 to 9:30am **NEBA Breakfast Mixer & Networking: Presentation – Intelligence, Understanding the Artificial** (North Edmonton Business Association) FREE @ Source Office Furnishings 14835 137 Avenue www.neba.ca

Thurs Feb 21 11am to 2pm **CBWN Edmonton Luncheon** (Connected Business Women Network) Join us and discover the difference of this no-fuss, no membership networking group. When you attend, we like to introduce you and your company to our group. You can also purchase a table to showcase your business, product and connect with those in attendance on a more intimate level for \$40. Luncheon \$46 @ Four Points Sheraton on Argyll Road, Edmonton www.cbwnedmonton.com

Sat Feb 23 5 to 11pm **Beaumont Chamber of Commerce Business Awards Gala** recognizes and celebrates the successes of our local business community. This exquisite event brings together influential businesses and civic leaders to recognize companies and entrepreneurs for their "above and beyond" achievements in 2018. Earlybird to Dec 31 \$100 Members \$125 Non-members @ Beaumont Community Centre www.beaumontchamber.ca

Feb 24-27 **Spring Alberta Gift Fair** Top name manufacturers, innovative newcomers and cutting-edge designers offer the finest mix of gift-giving ideas! 700 exhibitors and 11,000 retail buyers. This is a trade-only event open to qualified employees of gift-industry retailers @ Expo Centre www.cangift.org

Mon Feb 25 11:30am to 1pm **EBA February Luncheon** (Edmonton Business Association – formerly SEBA) Guest Speakers: Ian McIntosh will present on their beer, beer market, AB beer as it relates to Global reach and speak a bit on branding and packaging, and a beer tasting. Darren Cunningham will present his story, the business of wood, sustainability and his amazing growth and success! \$50 @ Urban Timber 10336 111 Street www.yegba.com

Tues Feb 26 7:30 to 9:00am **Business @ Breakfast Series: It's YOUR Turn! Shameless Plug Time!** Bring a door prize in the \$10-\$15 range in lieu of registration and be given an opportunity to promote your business! Breakfast compliments of Alquinn Homes @ ON LOCATION at the beautiful Alquinn showhome – 1146 Genesis Lake Blvd Stony Plain www.sprucegrovechamber.com

Mar 1 to 3 **The New Earth Expo** showcases providers and masters in the many areas of health & wellness. In particular but not limited to, Alternative Healing methods, Metaphysical, Spiritual, Nutritional, Holistic methods and more. @ Expo Centre www.thenewearthexpo.com

Tues Mar 5 7:30 to 9am **CPA Financial Literacy Series: Financial Survival For Entrepreneurs** sponsored by RSM Canada. Understand the management of growth and expansion, how to seek financing and effective tax strategies. Continental breakfast included. FREE for Members @ The World Trade Centre #600, 9990 Jasper Avenue register @ www.edmontonchamber.com

Wed Mar 6 5 to 8pm **2019 Taste of the Chamber** Members only @ Jubilee Auditorium www.edmontonchamber.com

Mar 7 to 10 **TRENDS The Apparel Show** Wholesale apparel, accessory and footwear buying needs. For Western Canada retailers, our members exhibit the best and widest variety of brands for your store. The first event of its kind in Canada that involves the participation of wholesale sales representatives showing Men's, Ladies, Children's, Sport, Street, Work, Western and Footwear lines @ Expo Centre. www.trendsapparel.com

Sat Mar 9 5 to 11pm **2019 Business Awards Gala "All Aboard!"** Honouring & celebrating outstanding businesses & leaders! \$135 members \$150 non-members @ Executive Royal Hotel 8450 Sparrow Drive, Leduc www.leduc-chamber.com

Thurs Mar 14 5:30pm Networking 7pm **Screening: Cannes Lions Reel** - This is an opportunity to enjoy a screening of the best of TV and digital video advertising of the year from around the world. To celebrate and be inspired by the creativity that permeates the world of communications. In support of NABS @ Royal Alberta Museum – tickets tba at www.adclubedm.com

Mar 14 to 17 **Edmonton Boat & Sportsmen's Show** Western Canada's BIGGEST, covering all aspects of the outdoor lifestyle including boating, off-roading, fishing, hunting, hiking, camping, adventure tourism, destination travel locations, as well as organizations devoted to education, conservation and preservation. Millions of dollars in boats and marine products on display @ Expo Centre www.edmontonboatandsportshow.ca

Mar 21 to 24 **Edmonton Home & Garden Show** 650 exhibitors offering great products and ideas for landscaping, decorating and renovating your home. You can also expect to see internationally know designers, chefs and speakers sharing their trade secrets to inspire you. Everything Home + Garden! @ Expo Centre www.edmontonhomeandgarden.com

Mar 22 to 24 **Make It! The Handmade Revolution** 175 of your favourite Makies (and some brand new ones, too!) are bringing their beautiful handmade goodies back to the Expo Centre for our fabulous spring show! Stock up on accessories, jewellery, clothing, art, home decor, food, baby/kid items, and lots of other beautifully crafted goods @ Expo Centre www.makeitshow.com

Sat Apr 6 5:30 drinks 6:30 dinner 7pm awards / afterparty: **Advertising Club of Edmonton Awards** It's the 40th year, so you know it's going to be a great show. Watch for ticket sales in early 2019. As always, it'll be cheaper if you get them early and if you buy a table! www.adclubedm.com

Tues Apr 9 4:30 to 6pm **Speed Leads** Members only @ The World Trade Centre Edmonton #600, 9990 Jasper Avenue www.edmontonchamber.com

Sat Apr 13 9am to 4pm Sun Apr 14 10am to 3pm **Business EXPO and Trade Fair:** a 2-day event showcasing 90+ exhibitors, and featuring "something for everyone" attracts over 3,500 attendees ever year! Leduc Rec Centre - Curling Rink: 4330 Black Gold Dr www.leduc-chamber.com

Apr 14 to 16 - **2019 Great Canadian Trade Fair and Sale** @ Millennium Place 2000 Premier Way Sherwood Park www.sherwoodparkchamber.com

Tues Apr 16 **AccelerateAB Conference** Data driven innovation: Alberta's New Energy tickets on sale Jan 15 @ Telus Convention Centre Calgary
www.accelerateab.com

May 15-16 8am to 4pm **Social Edmonton 2019** Workshop with 4 presenters – Calgary based social media, digital marketing and public relations on line courses - watch for location and registration www.thesocialschool.ca

June 4-6 **Western Manufacturing Technology Show** Top manufacturers in Western Canada attend looking for new ideas, solutions and suppliers to help them gain a competitive edge. Deadline for speaker applications is Nov 30 @ Expo Centre Edmonton www.wmts.ca

FREE Family Law Presentations Host: Edmonton Community Legal Centre

Child/Spousal Support: Jan 17 Feb 7/28 Mar 21 Property Division: Jan 24 Feb 14 Mar 7/28 Child Custody / Parenting: Jan 10/31 Feb 21 Mar 14

Thurs 6:30 to 8:30pm @ Enterprise Square Library 10230 Jasper Avenue FREE No sign-up necessary! 780.702.1725 www.eclc.ca or view videos online

STAY CONNECTED! Like Us (Microbusiness Training Centre) on FACEBOOK!

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